



W A N T E D
BUSINESS DEVELOPMENT
ASSOCIATE

PRESENTED BY WE·US·THEM

We are We.U.S.They, an award-winning ad agency, and we are looking for a dynamic Business Development Professional to join our growing team. What we are saying is, we need someone who has the right mix of writing skills to put together our proposals, to an outstanding presentation style that will ensure we stand out from the crowd during the scary “sales pitch”.

WHAT WE ARE LOOKING FOR

- Minimum 2-3 years experience within Business Development/New Business or Account Management role.
- Educated with an appropriate degree in Sales and/or Marketing
- Self starter who is target-driven and motivated – must be comfortable in a target oriented environment
- Excellent communication and presentation skills.
- Good understanding of the power of inbound marketing and that executives aren't waiting around for an agency to approach them. They are in charge.
- Consultative sales skills: a balance of a soft sell approach and hard sell closure that is customized to each client
- Excellent time management, an individual who thrives on working autonomously
- Experience working in a marketing / agency / media environment and understanding of (and passion for) the industry
- The ideal candidate will be determined, outgoing, positive, articulate and diplomatic

WHAT WE HAVE TO OFFER

- 2 weeks vacation to start
- Corporate Dental/Medical plan
- Possible base & incentive base salary split
- A hanging cacoon to relax and chill out
- Birthday Surprises with the entire team including nosh at a fancy joint and a bit of adventure (make sure you have a strong heart).
- A coffee and snack bar that makes sure you are breaking your bad habit of not having BREAKFAST - the single MOST important meal of the day.
- Relaxed family atmosphere where we take care of each other - and this we take very seriously around here.

Don't just send us a resume and a cover letter that you have replaced the headers with. Show us your talent and skill with a cover letter that makes us want to read your resume and drop it to hello@weusthem.com

Want to know more about us ..

Head over to our website at weusthem.com or Follow us on Twitter [@WeUsThemInc](https://twitter.com/WeUsThemInc) or

Facebook at <http://fb.com/weustheminc> or on LinkedIn at linkedin.com/company/weusthem.



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